

Glenn F. Cullen
430 Hamilton Boulevard
South Plainfield, New Jersey 07080
(908) 334 -8987
gfcullen08@yahoo.com

EXPERTISE:

Results-focused leader and relationship builder with 19 years of executive experience in municipal government with a successful record of accomplishment in government, finance and community outreach.

EXPERIENCE:

2002 – Current

Borough of South Plainfield, South Plainfield, NJ 07080

Administrator and Chief Financial Officer

- Responsible for the supervision of 125 fulltime and 33 part-time employees.
- Oversee the Borough's \$32,000,000 Current Fund Budget, \$7,000,000 Sewer Utility Budget & \$300,000 Pool Utility Budget.
- Responsible for all administrative communications, social media outreach, Nixle Alerts and press releases.
- In charge of all labor negotiations and contracts.
- Oversee major Borough initiatives including Library Expansion, Community Pool, Southside Dog Park and other redevelopment projects.
- Organize community outreach programs.

Accomplishments

- Enacted financial policies which have resulted in South Plainfield having one of the lowest tax rates in Middlesex County.
- Built New Library, Community Pool and Southside Dog Park.
- Secured two ratings upgrades from Standard & Poors. This was the first ratings upgrade in 22 years, and an outlook upgrade in 2014 from Moody's.
- Refinanced Borough's debt for a savings of \$500,000.
- Revamped health benefit which resulted in savings in excess of \$800,000.
- Eliminated longevity from contracts at an annual savings of \$250,000.
- Initiated Social media outreach through Nixle, website and Facebook pages.
- Oversee initiation of programs and applications to secure largest D.O.T. grant in County in 2020.

2009 - Current

Plainfield Area Regional Sewerage Authority, Middlesex, NJ 08846

Commissioner

- Responsible for overseeing sewage authority that services nine municipalities.
- Finance Chairman since 2009.
- Oversee construction of annual authority budget.

2008 - Current

South Plainfield Board of Education, South Plainfield, NJ 07080

Treasurer of School Board

- Responsible for cash oversight and reconciliation.

- 2012 – 2014 **City of Plainfield, Plainfield, NJ 07060**
Chief Financial Officer (Part-Time)
- Directly responsible for financial functions of City.
 - Responsible for City’s \$75,000,000 Budget.
 - Supervise finance staff and prepare financial statements.
- 2007 – 2008 **Borough of Keansburg, NJ 07734**
Chief Financial Officer (Part-Time)
- Directly responsible for financial functions of Borough.
 - Supervise finance staff.
- 1998 – 2002 **Hackettstown Community Hospital, Hackettstown, NJ 07840**
2000 – 2002 Director of Finance
- Directly responsible for six finance/operating departments.
 - Transformed the managed care department and instituted managed care strategy which resulted in HCH receiving an additional millions in additional revenue..
 - Effective financial management resulted in HCH maintaining the 3rd highest day’s cash on hand in the State of New Jersey.
- 1998 - 2000 Manager of Patient Business
- Responsible for managing four major finance/operating departments.
 - Effective collection activities resulted in a decrease in A/R levels from 65 days in A/R in 3/98 to 54 days in A/R as of 12/01. This decrease in A/R has added approximately \$2,500,000 to HCH’s cash balances.
- 1995 – 1998 **Clara Maass Medical Center, Belleville, NJ 07109**
Director of Premium Health Systems
- Manage all four of Premium Health Systems operating units.
 - Responsible for the financial reporting of all affiliate businesses.
 - Prepare Budgets for Clara Maass affiliates.

EDUCATION: **Fairleigh Dickinson University – January, 1995**
Degree earned: Masters in Business Administration
Concentration – Corporate Finance – GPA 3.89

Kean College of New Jersey – 1990
Degree earned B.S. in Accounting
Honors: Summa Cum Laude

LICENSES: Certified Municipal Finance Officers License N-0612
Certified County Finance Officers License Y-0115

SPECIAL SKILLS: Proficient in the use of Edmunds, Excel, Word and Power Point

ASSOCIATIONS: Government Finance Officer Associations – Board Member, Municipal Managers Association - Member

REFERENCES: References available upon request.